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E-commerce Works Flow with Roles and Responsibilities of Company

Overseas Office (1) 2 Business Headquarter 🎉 3. Build the sales pipeline in Japan and EU countries (UK, 1. Set up the online marketplace account in the country in Germany, France, Italy, Spain) charge of the sales - product listing, fine-tuning, brand registry, designate a - in EU: Amazon, Manomano (in the U.K, Germany, France, person in charge of or hire an agency Italy, Spain) 4. Set the scope of roles and responsibilities of a person or an - in JP: Amazon, Rakuten (in Japan) operation agency 2. Give an Amazon Seller Central user permission to a person 5. Order the manufacture and package the product to ship to in charge of or an agency designated by Business Headquarter Japan and EU countries 7. Handle the import process like customs-related tasks *Job ownership 8. Monitor and analyze the online sales and marketing - prepare the core contents like product image, video clip, 9. Share the market intelligence and boost the sales auotation table *Job ownership - communicate with factory - tax-related jobs such as VAT, corporate tax, and tariff - incubate and support JP office and EU office in early - tasks/paperworks about e-commerce stage of e-commerce business - tasks/paperworks about logistics - pricing strategy - customer services in domestic market (7) (8) (9)

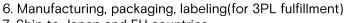








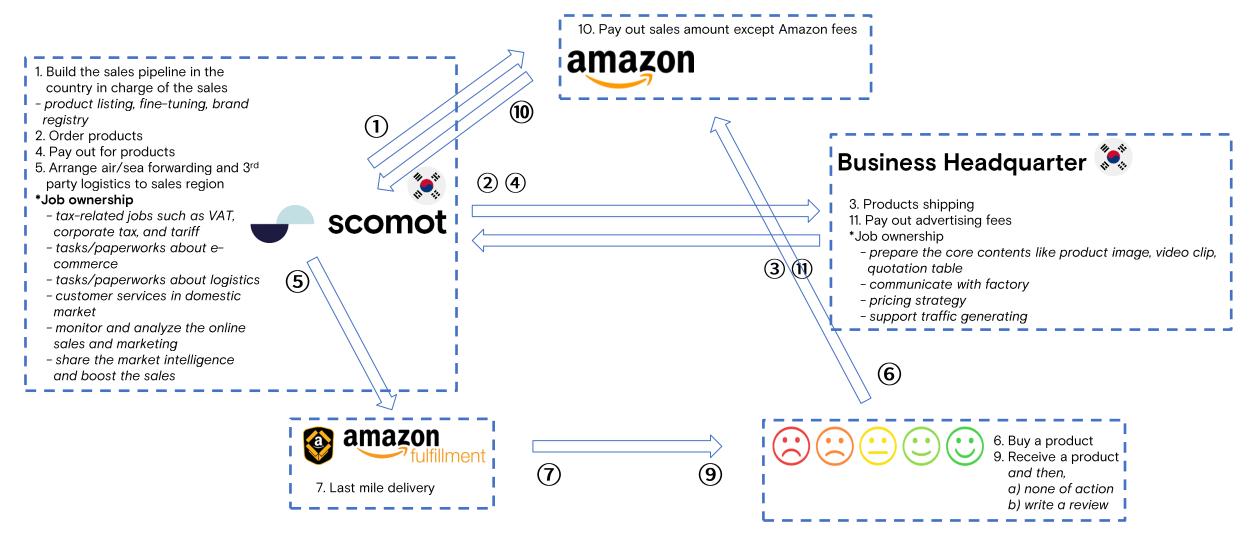




- 7. Ship to Japan and EU countries
- *Job ownership
- manufacturing
- packaging
- labeling

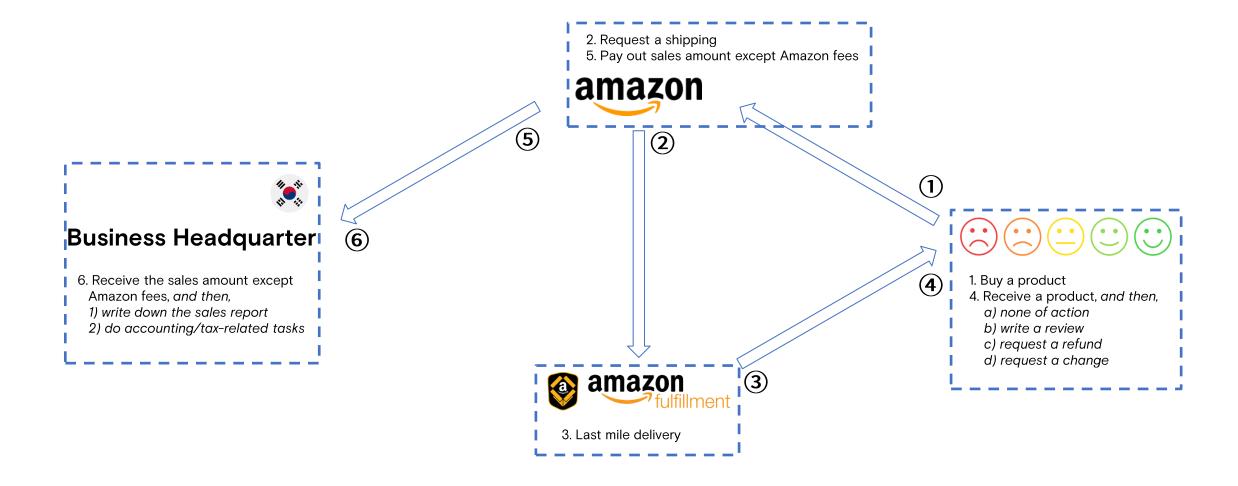


E-commerce Works Flow with Roles and Responsibilities of Company and Agent



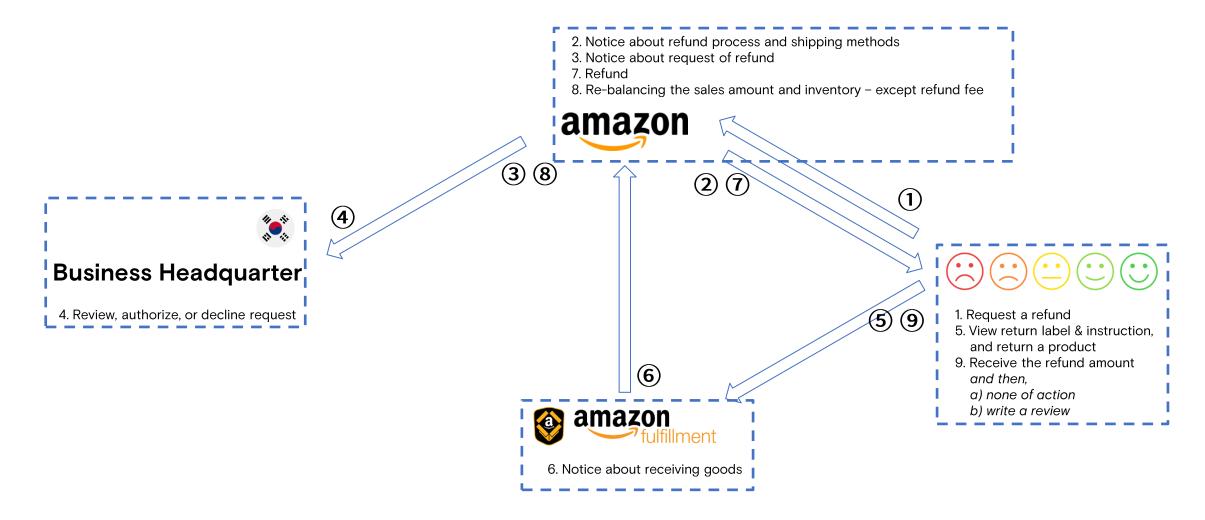


3rd Party Logistics Flow of FBA(Fulfillment by Amazon) Services





Handling Process of Returned Products from Sales in Amazon Marketplace





Selling on Amazon Fee Schedule

Unted States https://sellercentral.amazon.com/gp/help/external/200336920 Japan https://sellercentral.amazon.co.jp/gp/help/external/200336920 United Kingdom https://sellercentral.amazon.co.uk/gp/help/external/200336920 Germany https://sellercentral.amazon.de/gp/help/external/200336920 France https://sellercentral.amazon.fr/gp/help/external/200336920

Italy https://sellercentral.amazon.it/gp/help/external/200336920

Spain https://sellercentral.amazon.es/ap/help/external/200336920

FBA Fulfillment Fees

Unted State https://sellercentral.amazon.com/gp/help/external/GABBX6GZPA8MSZGW

Japan https://sellercentral.amazon.co.jp/gp/help/external/GABBX6GZPA8MSZGW

United Kingdom https://sellercentral.amazon.co.uk/gp/help/external/GABBX6GZPA8MSZGW

https://m.media-amazon.com/images/G/02/FBA_Files/2019/191111-FBA-Rate-Card-UK.pdf

Germany https://sellercentral.amazon.de/gp/help/external/GABBX6GZPA8MSZGW

https://m.media-amazon.com/images/G/02/FBA_Files/2019/191112-FBA-Rate-Card-DE.pdf

France https://sellercentral.amazon.fr/gp/help/external/GABBX6GZPA8MSZGW

https://m.media-amazon.com/images/G/02/FBA_Files/2019/191112-FBA-Rate-Card-FR.pdf

Italy https://sellercentral.amazon.it/gp/help/external/GABBX6GZPA8MSZGW

https://m.media-amazon.com/images/G/O2/FBA_Files/2019/191111-FBA-Rate-Card-IT.pdf

Spain https://sellercentral.amazon.es/gp/help/external/GABBX6GZPA8MSZGW

https://m.media-amazon.com/images/G/02/FBA_Files/2019/191112-FBA-Rate-Card-ES.pdf

About Amazon.com's Returns Policies

Unted States https://www.amazon.com/gp/help/customer/display.html?nodeld=15015721

Japan https://www.amazon.co.jp/gp/css/returns/homepage.html

United Kingdom https://www.amazon.co.uk/gp/css/returns/homepage.html

Germany https://www.amazon.de/gp/css/returns/homepage.html

France https://www.amazon.fr/gp/css/returns/homepage.html

Italy https://www.amazon.it/gp/css/returns/homepage.html

Spain https://www.amazon.es/gp/css/returns/homepage.html



About Return Shipping Methods

Unted States https://www.amazon.com/gp/help/customer/display.html?nodeld=201853570

Japan https://www.amazon.co.jp/gp/help/customer/display.html?nodeld=201819210

United Kingdom https://www.amazon.co.uk/gp/help/customer/display.html?nodeld=201834890

https://www.amazon.co.uk/gp/help/customer/display.html?nodeld=GVEPGDTG4Q3S7UWA

https://www.amazon.co.uk/gp/help/customer/display.html?nodeld=G6X4TCVRY6J4PWTS

Germany https://www.amazon.de/gp/help/customer/display.html?nodeld=201824330

France https://www.amazon.fr/gp/help/customer/display.html?nodeld=201824330

Italy https://www.amazon.it/gp/help/customer/display.html?nodeld=201824330

https://www.amazon.it/gp/help/customer/display.html?nodeld=202056880

Spain https://www.amazon.es/gp/help/customer/display.html?nodeld=201824330

Returns, refunds, cancellations, and claims

Unted States https://sellercentral.amazon.com/gp/help/external/69126

Japan https://sellercentral.amazon.co.jp/gp/help/external/69126

United Kingdom https://sellercentral.amazon.co.uk/gp/help/external/69126

Germany https://sellercentral.amazon.de/gp/help/external/69126

France https://sellercentral.amazon.fr/gp/help/external/69126

Italy https://sellercentral.amazon.it/gp/help/external/69126

Spain https://sellercentral.amazon.es/gp/help/external/69126

Cancel an item, order or multiple orders

Unted States https://sellercentral.amazon.com/gp/help/external/200198080

Japan https://sellercentral.amazon.co.jp/gp/help/external/200198080

United Kingdom https://sellercentral.amazon.co.uk/gp/help/external/200198080

Germany https://sellercentral.amazon.de/gp/help/external/200198080

France https://sellercentral.amazon.fr/gp/help/external/200198080

Italy https://sellercentral.amazon.it/gp/help/external/200198080

Spain https://sellercentral.amazon.es/gp/help/external/200198080



FBA customer returns policy

Unted States https://sellercentral.amazon.co.jp/gp/help/external/help.html?itemlD=200379860
United Kingdom https://sellercentral.amazon.co.uk/gp/help/external/200379860
Germany https://sellercentral.amazon.fr/gp/help/external/200379860
Italy https://sellercentral.amazon.it/gp/help/external/200379860
Spain https://sellercentral.amazon.es/gp/help/external/200379860

Refund Credits and Administration Fees

Unted States https://sellercentral.amazon.co.jp/gp/help/external/G21531
United Kingdom https://sellercentral.amazon.co.uk/gp/help/external/G21531
Germany https://sellercentral.amazon.fr/gp/help/external/G21531
Italy https://sellercentral.amazon.it/gp/help/external/G21531
Spain https://sellercentral.amazon.es/gp/help/external/G21531

Refund Administration Fee Sample Calculations

Unted States https://sellercentral.amazon.co.jp/gp/help/external/200387220
United Kingdom https://sellercentral.amazon.co.uk/gp/help/external/200387220
Germany https://sellercentral.amazon.fr/gp/help/external/200387220
Italy https://sellercentral.amazon.it/gp/help/external/200387220
Spain https://sellercentral.amazon.es/gp/help/external/200387220



Frequently asked questions about returns, refunds, and cancellations

Unted States https://sellercentral.amazon.co.ip/gp/help/external/19661
United Kingdom https://sellercentral.amazon.co.uk/gp/help/external/19661
Germany https://sellercentral.amazon.de/gp/help/external/19661
France https://sellercentral.amazon.it/gp/help/external/19661
Spain https://sellercentral.amazon.es/gp/help/external/19661

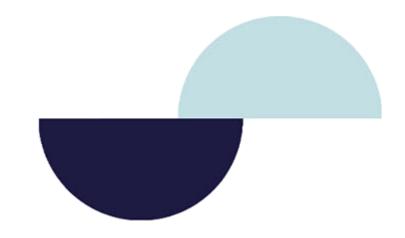


Please contact Scomot Team via e-mail

partners@scomot.com



We Look Forward to Partnering with You to Build the Global Business!







Insight creates confidence.